



Revel Environmental Manufacturing Inc.

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January 25, 2010

Janet Cox
Project Lead
San Francisco Bay Regional Water Control Board
1515 Clay Street, Suite 1400
Oakland, CA 94612

RE: REM Inc. - Bay Area-wide Trash Capture Demonstration Project Proposal

Dear Ms. Janet Cox:

Thank for the opportunity to provide additional information regarding REM's proposal to SFEP/ABAG for the small trash capture device RFP.

You will find my response immediately below the listed questions:

- 1) "Whether vendor has a local firm or locally-licensed firm that can provide devices and/or installation, or can otherwise demonstrate the ability to supply the Bay Area."

REM Inc. is a San Francisco Bay Area based company. Our company headquarters, manufacturing facility, and parts warehouse are centrally located at 960 B Detroit Avenue in Concord, California (see attached map). REM also has a field office in Santa Anna servicing Southern California. In most cases, filters and parts are available for shipment, delivery or "will-call" within 24 to 48 hours after receipt of an order. REM's sales and technical teams are available to meet municipal personnel on site as necessary upon request with short notice.

REM Inc. is licensed contractor through the State of California (#857410).

- 2) "Experience, background, training and number of staff and/or subcontractors who will fabricate and/or install devices."

REM Inc. has manufactured, installed and maintained stormwater filters since the company was founded in 1996. Charles Fleischmann (REM's principle founder and Vice President) had previously been employed by a California based stormwater and underground construction manufacturer designing large vault/interceptor systems. REM sells TRITON filters directly to customers throughout North American, and through national and local distributor partners including Contech Stormwater Solutions.

REM manufactures and fabricates most TRITON filters at the Concord facility. The Santa Anna field office performs light assembly for units purchased in the Southern California region. "Made in USA" certificates of origin are available upon request.

REM does not employ subcontractors for work performed in California. Our staff of fifteen experienced technicians performs the work for our clients directly. Our technicians are crossed trained to fabricate, install and service REM filters. They are trained to service all stormwater treatment vault/interceptor devices (large and small), filtration and infiltration units, detention and retention devises from all makes and models as well.

Strict safety practices are mandated including "confined space certification" and traffic control measures as appropriate for the specific project. Each installation team has an assigned field supervisor responsible for safety and quality control.

REM has the managerial infrastructure and training program in place to hire additional local Bay Area technicians to scale the business as is necessary.

REM has a joint venture partnership with a Bay Area based engineering underground contractor for those municipalities requiring a Class “A” license to install the filters (and large interceptor devices).

- 3) “Provision for easy removal of device when maintenance staff will need to get to the outlet pipe from the catch basin in order to rod it out if it plugs.”

REM Filters are designed for quick ease removal. Our local sales and service technicians look forward to training municipal staff and public works personal as necessary before and after the purchase of REM filters.

We invite you to call (925) 676-4736 to speak to us directly, or you can email me at marcel@remfilters.com with any additional questions or concerns.

We look forward to working with you further on this project.

Best regards,

Marcel Sloane
Regional Manager
REM (Revel Environmental Manufacturing), Inc.